

MD ANALYSIS

CA 3 May Analysis

GAT Constitutional Area 3 Leader: Open

July 2021 to May 2022 (11 months) Results

CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
New Clubs	123	128	110	246	156
Charter Members	3400	3688	2786	6494	4795
New Members	7619	8168	6830	10800	8803
Drops	16449	15427	13789	15163	16386
Net Growth	-4105	-2566	-3058	3564	-948

May (Only Results)

CA 3	May-19	May-20	May-21	May-22
New Clubs	26	10	21	27
Charter Members	676	185	515	741
New Members	875	601	607	1148
Drops	1448	1052	1223	1325
Net Growth	195	-199	19	688

Statement for 4th Quarter Results(previous 3 years)

CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
New Clubs	102	83	87
Charter Members	2744	1591	1997
New Members	5169	2736	3170
Drops	6433	5119	5776
Net Growth	1936	-429	39

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
NA	Undistricted	New Clubs	0	1	0	11	0
		Charter Members	0	23	0	309	0
		New Members	25	14	15	51	11
		Drops	47	19	91	37	18
		Net Growth	-21	21	-76	380	-5
R	Dominican Republic	New Clubs	1	7	0	0	0
		Charter Members	56	204	0	0	0
		New Members	238	183	0	0	0
		Drops	648	388	0	0	0
		Net Growth	-296	24	0	0	0
B	Mexico	New Clubs	32	23	34	38	26
		Charter Members	835	596	586	768	758
		New Members	1007	1070	919	998	1006
		Drops	2563	2286	1861	2497	1931
		Net Growth	-446	-480	-150	-531	50
D	Various	New Clubs	9	17	0	0	0
		Charter Members	242	468	0	0	0
		New Members	597	694	0	0	0
		Drops	1032	1156	0	0	0
		Net Growth	-129	84	0	0	0
63	Various	New Clubs	0	2	0	0	0
		Charter Members	1	46	0	0	0
		New Members	41	55	0	0	0
		Drops	39	67	0	0	0
		Net Growth	14	34	0	0	0
Total		New Clubs	42	50	34	49	26
		Charter Members	1134	1337	586	1077	758
		New Members	1908	2016	934	1049	1017
		Drops	4329	3916	1952	2534	1949
		Net Growth	-878	-317	-226	-151	45

May (Only) Results

MD	GMT Area	CA 3	May-19	May-20	May-21	May-22
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	1	9
		Drops	4	1	2	0
		Net Growth	-4	-1	-1	9
R	Dominican Republic	New Clubs	2	0	0	0
		Charter Members	42	0	0	0
		New Members	23	0	0	0
		Drops	12	0	0	0
		Net Growth	57	0	0	0
B	Mexico	New Clubs	5	4	4	2
		Charter Members	116	50	82	40
		New Members	98	27	54	117
		Drops	191	136	100	135
		Net Growth	25	-39	49	30
D	Various	New Clubs	4	0	0	0
		Charter Members	104	0	0	0
		New Members	48	0	0	0
		Drops	117	0	0	0
		Net Growth	51	0	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	0	0	0
		Drops	5	0	0	0
		Net Growth	1	0	0	0
Total		New Clubs	11	4	4	2
		Charter Members	262	50	82	40
		New Members	175	27	55	126
		Drops	329	137	102	135
		Net Growth	130	-40	48	39

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
NA	Undistricted	New Clubs	0	0	1
		Charter Members	0	0	27
		New Members	4	0	12
		Drops	22	12	15
		Net Growth	-18	-10	24
R	Dominican Republic	New Clubs	5	0	0
		Charter Members	130	0	0
		New Members	112	0	0
		Drops	191	0	0
		Net Growth	59	0	0
B	Mexico	New Clubs	13	25	14
		Charter Members	329	281	255
		New Members	580	228	257
		Drops	1004	619	662
		Net Growth	-56	-73	-14
D	Various	New Clubs	14	0	0
		Charter Members	341	0	0
		New Members	318	0	0
		Drops	481	0	0
		Net Growth	223	0	0
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	0	0
		Drops	24	0	0
		Net Growth	-10	0	0
Total			32	25	15
	New Clubs		800	281	282
	Charter Members		1025	228	269
	New Members		1722	631	677
	Drops		198	-83	10

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
R	Dominican Republic	New Clubs	0	0	4	25	16
		Charter Members	0	0	165	489	477
		New Members	0	0	209	421	509
		Drops	0	0	469	640	632
		Net Growth	0	0	-28	334	387
F	Colombia	New Clubs	5	4	0	0	0
		Charter Members	165	106	0	0	0
		New Members	165	206	0	0	0
		Drops	976	740	0	0	0
		Net Growth	-565	-353	0	0	0
G	Ecuador	New Clubs	3	4	0	0	0
		Charter Members	80	136	0	0	0
		New Members	179	263	0	0	0
		Drops	607	431	0	0	0
		Net Growth	-288	-1	0	0	0
D	Various	New Clubs	0	0	14	30	16
		Charter Members	0	0	482	978	541
		New Members	0	0	635	1373	914
		Drops	0	0	1007	1287	1313
		Net Growth	0	0	180	1173	212
E	Aruba Neth Antilles Peru	New Clubs	10	10	9	19	20
		Charter Members	264	292	234	484	487
		New Members	519	486	608	676	527
		Drops	663	661	358	388	778
		Net Growth	150	143	522	804	257
Total		New Clubs	18	18	27	74	52
		Charter Members	509	534	881	1951	1505
		New Members	863	955	1452	2470	1950
		Drops	2246	1832	1834	2315	2723
		Net Growth	-703	-211	674	2311	856

May (Only) Results

MD	GMT Area	CA 3	May-19	May-20	May-21	May-22
R	Dominican Republic	New Clubs	0	2	1	1
		Charter Members	0	58	21	41
		New Members	0	39	42	52
		Drops	0	23	53	39
		Net Growth	0	81	11	68
F	Colombia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	13	0	0	0
		Drops	48	0	0	0
		Net Growth	-33	0	0	0
G	Ecuador	New Clubs	2	0	0	0
		Charter Members	45	0	0	0
		New Members	14	0	0	0
		Drops	36	0	0	0
		Net Growth	33	0	0	0
D	Various	New Clubs	0	1	3	8
		Charter Members	0	22	74	214
		New Members	0	33	77	102
		Drops	0	100	178	150
		Net Growth	0	-43	-10	171
E	Aruba Neth Antilles Peru	New Clubs	1	0	3	2
		Charter Members	50	0	79	58
		New Members	48	56	39	66
		Drops	9	22	13	162
		Net Growth	90	34	105	-36
Total		New Clubs	3	3	7	11
		Charter Members	95	80	174	313
		New Members	75	128	158	220
		Drops	93	145	244	351
		Net Growth	90	72	106	203

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
R	Dominican Republic	New Clubs	0	11	6
		Charter Members	0	178	94
		New Members	0	96	130
		Drops	0	154	263
		Net Growth	0	138	-35
F	Colombia	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	118	0	0
		Drops	280	0	0
		Net Growth	-124	0	0
G	Ecuador	New Clubs	9	0	0
		Charter Members	233	0	0
		New Members	99	0	0
		Drops	255	0	0
		Net Growth	94	0	0
D	Various	New Clubs	0	4	9
		Charter Members	0	145	255
		New Members	0	214	475
		Drops	0	429	670
		Net Growth	0	-47	119
E	Aruba Neth Antilles Peru	New Clubs	8	12	13
		Charter Members	215	252	326
		New Members	299	193	231
		Drops	65	156	163
		Net Growth	456	295	415
Total		New Clubs	18	27	28
		Charter Members	468	575	675
		New Members	516	503	836
		Drops	600	739	1096
		Net Growth	426	386	499

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
F	Colombia	New Clubs	0	0	0	12	2
		Charter Members	0	0	3	278	126
		New Members	0	0	141	417	317
		Drops	0	0	430	530	590
		Net Growth	0	0	-245	266	14
H	Peru	New Clubs	0	0	15	0	0
		Charter Members	0	0	384	0	0
		New Members	0	0	652	0	0
		Drops	0	0	1152	0	0
		Net Growth	0	0	-24	0	0
G	Ecuador	New Clubs	0	0	0	11	5
		Charter Members	0	0	20	404	144
		New Members	0	0	203	334	240
		Drops	0	0	469	491	591
		Net Growth	0	0	-185	293	-85
T	Chile	New Clubs	0	0	0	7	5
		Charter Members	0	0	0	157	119
		New Members	0	0	0	483	390
		Drops	0	0	0	327	479
		Net Growth	0	0	0	385	82
LA	Brazil	New Clubs	4	10	0	0	0
		Charter Members	133	355	0	0	0
		New Members	564	687	0	0	0
		Drops	1300	1294	0	0	0
		Net Growth	-467	-103	0	0	0
LB	Brazil	New Clubs	2	2	0	0	0
		Charter Members	62	64	0	0	0
		New Members	419	492	0	0	0
		Drops	747	785	0	0	0
		Net Growth	-234	-170	0	0	0
Total		New Clubs	6	12	15	30	12
		Charter Members	195	419	407	839	389
		New Members	983	1179	996	1234	947
		Drops	2047	2079	2051	1348	1660
		Net Growth	-701	-273	-454	944	11

May (Only) Results

MD	GMT Area	CA 3	May-19	May-20	May-21	May-22
F	Colombia	New Clubs	0	0	1	1
		Charter Members	0	0	22	24
		New Members	0	3	28	26
		Drops	0	35	58	42
		Net Growth	0	-31	-8	12
H	Peru	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	0	47	0	0
		Drops	0	127	0	0
		Net Growth	0	-67	0	0
G	Ecuador	New Clubs	0	0	0	0
		Charter Members	0	0	3	1
		New Members	0	15	16	29
		Drops	0	44	45	41
		Net Growth	0	-29	-26	-8
T	Chile	New Clubs	0	0	1	1
		Charter Members	0	0	21	21
		New Members	0	0	60	31
		Drops	0	0	18	36
		Net Growth	0	0	66	18
LA	Brazil	New Clubs	4	0	0	0
		Charter Members	113	0	0	0
		New Members	188	0	0	0
		Drops	133	0	0	0
		Net Growth	182	0	0	0
LB	Brazil	New Clubs	1	0	0	0
		Charter Members	30	0	0	0
		New Members	38	0	0	0
		Drops	96	0	0	0
		Net Growth	-19	0	0	0
Total		New Clubs	5	0	2	2
		Charter Members	143	2	46	46
		New Members	226	65	104	86
		Drops	229	206	121	119
		Net Growth	163	-127	32	22

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
F	Colombia	New Clubs	0	0	3
		Charter Members	0	1	87
		New Members	0	27	118
		Drops	0	263	249
		Net Growth	0	-226	-41
H	Peru	New Clubs	0	7	0
		Charter Members	0	205	0
		New Members	0	346	0
		Drops	0	612	0
		Net Growth	0	8	0
G	Ecuador	New Clubs	0	0	3
		Charter Members	0	1	97
		New Members	0	29	101
		Drops	0	264	198
		Net Growth	0	-229	54
T	Chile	New Clubs	0	0	2
		Charter Members	0	0	46
		New Members	0	0	171
		Drops	0	0	84
		Net Growth	0	0	157
LA	Brazil	New Clubs	10	0	0
		Charter Members	319	0	0
		New Members	611	0	0
		Drops	493	0	0
		Net Growth	544	0	0
LB	Brazil	New Clubs	3	0	0
		Charter Members	72	0	0
		New Members	421	0	0
		Drops	351	0	0
		Net Growth	169	0	0
Total		New Clubs	13	7	8
		Charter Members	391	207	230
		New Members	1032	402	390
		Drops	844	1139	531
		Net Growth	713	-447	170

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
H	Peru	New Clubs	0	0	0	21	15
		Charter Members	0	0	0	591	474
		New Members	0	0	0	1194	828
		Drops	0	0	0	1177	1292
		Net Growth	0	0	0	748	138
O	Argentina	New Clubs	0	0	1	7	3
		Charter Members	0	0	23	203	91
		New Members	0	0	252	701	292
		Drops	0	0	993	755	819
		Net Growth	0	0	-667	181	-354
T	Chile	New Clubs	0	0	2	0	0
		Charter Members	0	0	42	0	0
		New Members	0	0	155	0	0
		Drops	0	0	400	0	0
		Net Growth	0	0	-190	0	0
LC	Brazil	New Clubs	12	5	0	0	0
		Charter Members	315	146	0	0	0
		New Members	975	933	0	0	0
		Drops	1785	1903	0	0	0
		Net Growth	-367	-704	0	0	0
LD	Brazil	New Clubs	4	5	0	0	0
		Charter Members	140	150	0	0	0
		New Members	963	1294	0	0	0
		Drops	1888	1797	0	0	0
		Net Growth	-669	-272	0	0	0
Total		New Clubs	16	10	3	28	18
		Charter Members	455	296	65	794	565
		New Members	1938	2227	407	1895	1120
		Drops	3673	3700	1393	1932	2111
		Net Growth	-1036	-976	-857	929	-216

May (Only) Results

MD	GMT Area	CA 3	May-19	May-20	May-21	May-22
H	Peru	New Clubs	0	0	0	3
		Charter Members	0	0	1	74
		New Members	0	0	51	67
		Drops	0	0	111	118
		Net Growth	0	0	-48	42
O	Argentina	New Clubs	0	0	1	0
		Charter Members	0	0	21	1
		New Members	0	15	9	43
		Drops	0	85	60	48
		Net Growth	0	-68	-28	-2
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	7	0	0
		Drops	0	25	0	0
		Net Growth	0	-16	0	0
LC	Brazil	New Clubs	2	0	0	0
		Charter Members	52	0	0	0
		New Members	87	0	0	0
		Drops	169	0	0	0
		Net Growth	-20	0	0	0
LD	Brazil	New Clubs	1	0	0	0
		Charter Members	30	0	0	0
		New Members	163	0	0	0
		Drops	215	0	0	0
		Net Growth	-11	0	0	0
Total		New Clubs	3	0	1	3
		Charter Members	82	0	22	75
		New Members	250	22	60	110
		Drops	384	110	171	166
		Net Growth	-31	-84	-76	40

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
H	Peru	New Clubs	0	0	2
		Charter Members	0	0	53
		New Members	0	0	223
		Drops	0	0	604
		Net Growth	0	0	-288
O	Argentina	New Clubs	0	1	3
		Charter Members	0	26	71
		New Members	0	63	149
		Drops	0	248	272
		Net Growth	0	-153	-48
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	29	0
		Drops	0	127	0
		Net Growth	0	-87	0
LC	Brazil	New Clubs	5	0	0
		Charter Members	131	0	0
		New Members	585	0	0
		Drops	807	0	0
		Net Growth	-34	0	0
LD	Brazil	New Clubs	4	0	0
		Charter Members	107	0	0
		New Members	876	0	0
		Drops	664	0	0
		Net Growth	361	0	0
Total		New Clubs	9	1	5
		Charter Members	238	26	124
		New Members	1461	92	372
		Drops	1471	375	876
		Net Growth	327	-240	-336

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	0	0	4	4	8
		Charter Members	0	0	79	96	195
		New Members	0	0	155	280	216
		Drops	0	0	341	339	427
		Net Growth	0	0	-81	67	12
H	Peru	New Clubs	13	16	0	0	0
		Charter Members	374	441	0	0	0
		New Members	653	576	0	0	0
		Drops	1740	1253	0	0	0
		Net Growth	-567	-155	0	0	0
S	Bolivia	New Clubs	6	4	5	15	3
		Charter Members	162	163	124	376	131
		New Members	247	164	74	432	269
		Drops	327	353	401	572	642
		Net Growth	109	3	-159	295	-131
M	Paraguay	New Clubs	6	7	7	18	11
		Charter Members	171	212	200	460	322
		New Members	207	252	305	468	408
		Drops	380	540	536	559	887
		Net Growth	13	-45	6	427	-108
Total		New Clubs	25	27	16	37	22
		Charter Members	707	816	403	932	648
		New Members	1107	992	534	1180	893
		Drops	2447	2146	1278	1470	1956
		Net Growth	-445	-197	-234	789	-227

May (Only) Results

MD	GMT Area	CA 3	May-19	May-20	May-21	May-22
J	Uruguay	New Clubs	0	2	1	1
		Charter Members	0	26	32	26
		New Members	0	19	22	27
		Drops	0	27	60	18
		Net Growth	0	20	0	35
H	Peru	New Clubs	2	0	0	0
		Charter Members	48	0	0	0
		New Members	56	0	0	0
		Drops	149	0	0	0
		Net Growth	-41	0	0	0
S	Bolivia	New Clubs	2	0	1	1
		Charter Members	44	1	26	26
		New Members	7	5	16	45
		Drops	36	11	58	16
		Net Growth	17	-5	7	57
M	Paraguay	New Clubs	0	0	1	3
		Charter Members	0	0	23	92
		New Members	27	83	6	47
		Drops	51	14	24	38
		Net Growth	-23	70	5	111
Total		New Clubs	4	2	3	5
		Charter Members	92	27	81	144
		New Members	90	107	44	119
		Drops	236	52	142	72
		Net Growth	-47	85	12	203

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
J	Uruguay	New Clubs	0	4	3
		Charter Members	0	64	73
		New Members	0	119	81
		Drops	0	115	172
		Net Growth	0	85	-1
H	Peru	New Clubs	6	0	0
		Charter Members	164	0	0
		New Members	302	0	0
		Drops	709	0	0
		Net Growth	-202	0	0
S	Bolivia	New Clubs	9	6	2
		Charter Members	294	110	58
		New Members	153	32	69
		Drops	232	284	292
		Net Growth	231	-137	-126
M	Paraguay	New Clubs	9	4	10
		Charter Members	227	63	105
		New Members	177	127	71
		Drops	170	146	278
		Net Growth	240	48	-101
Total		New Clubs	24	14	15
		Charter Members	685	237	236
		New Members	632	278	221
		Drops	1111	545	742
		Net Growth	269	-4	-228

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	1	6	0	0	0
		Charter Members	24	160	0	0	0
		New Members	143	219	0	0	0
		Drops	328	309	0	0	0
		Net Growth	-129	86	0	0	0
O	Argentina	New Clubs	13	2	0	0	0
		Charter Members	325	57	0	0	0
		New Members	454	361	0	0	0
		Drops	921	1113	0	0	0
		Net Growth	-97	-662	0	0	0
T	Chile	New Clubs	2	3	0	0	0
		Charter Members	51	69	0	0	0
		New Members	223	219	0	0	0
		Drops	458	332	0	0	0
		Net Growth	-116	-16	0	0	0
LA	Brazil	New Clubs	0	0	1	7	2
		Charter Members	0	0	61	238	156
		New Members	0	0	404	748	495
		Drops	0	0	1089	1260	1363
		Net Growth	0	0	-541	-201	-485
LB	Brazil	New Clubs	0	0	2	0	0
		Charter Members	0	0	57	0	0
		New Members	0	0	346	0	0
		Drops	0	0	803	0	0
		Net Growth	0	0	-361	0	0
Total		New Clubs	16	11	3	7	2
		Charter Members	400	286	118	238	156
		New Members	820	799	750	748	495
		Drops	1707	1754	1892	1260	1363
		Net Growth	-342	-592	-902	-201	-485

May (Only) Results

MD	GMT Area	CA 3	May-19	May-20	May-21	May-22
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	14	0	0	0
		Drops	50	0	0	0
		Net Growth	-33	0	0	0
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	40	0	0	0
		Drops	98	0	0	0
		Net Growth	-53	0	0	0
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	0	0	0
		Drops	29	0	0	0
		Net Growth	-24	0	0	0
LA	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	3
		New Members	0	19	26	46
		Drops	0	58	116	83
		Net Growth	0	-37	-85	-24
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	36	0	0
		Drops	0	78	0	0
		Net Growth	0	-42	0	0
Total		New Clubs	0	0	0	0
		Charter Members	2	0	0	3
		New Members	59	55	26	46
		Drops	177	136	116	83
		Net Growth	-110	-79	-85	-24

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
J	Uruguay	New Clubs	4	0	0
		Charter Members	114	0	0
		New Members	176	0	0
		Drops	188	0	0
		Net Growth	112	0	0
O	Argentina	New Clubs	1	0	0
		Charter Members	26	0	0
		New Members	251	0	0
		Drops	370	0	0
		Net Growth	-80	0	0
T	Chile	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	76	0	0
		Drops	127	0	0
		Net Growth	-29	0	0
LA	Brazil	New Clubs	0	1	2
		Charter Members	0	34	60
		New Members	0	170	245
		Drops	0	368	390
		Net Growth	0	-128	-60
LB	Brazil	New Clubs	0	1	0
		Charter Members	0	40	0
		New Members	0	111	0
		Drops	0	232	0
		Net Growth	0	-63	0
Total		New Clubs	6	2	2
		Charter Members	162	74	60
		New Members	503	281	245
		Drops	685	600	390
		Net Growth	3	-191	-60

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
LC	Brazil	New Clubs	5	9	5
		Charter Members	147	298	157
		New Members	711	966	891
		Drops	1548	1723	1688
		Net Growth	-562	-337	-483
Total		New Clubs	5	9	5
		Charter Members	147	298	157
		New Members	711	966	891
		Drops	1548	1723	1688
		Net Growth	-562	-337	-483

May (Only) Results

MD	GMT Area	CA 3	May-20	May-21	May-22
LC	Brazil	New Clubs	0	0	1
		Charter Members	1	9	30
		New Members	54	32	151
		Drops	121	130	118
		Net Growth	-62	-83	77
Total		New Clubs	0	0	1
		Charter Members	1	9	30
		New Members	54	32	151
		Drops	121	130	118
		Net Growth	-62	-83	77

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr
LC	Brazil	New Clubs	2	4
		Charter Members	62	122
		New Members	256	238
		Drops	494	631
		Net Growth	-138	-181
Total		New Clubs	2	4
		Charter Members	62	122
		New Members	256	238
		Drops	494	631
		Net Growth	-138	-181

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
LD	Brazil	New Clubs	7	8	8
		Charter Members	177	239	294
		New Members	1021	773	1051
		Drops	1804	1770	2145
		Net Growth	-492	-609	-531
Total		New Clubs	7	8	8
		Charter Members	177	239	294
		New Members	1021	773	1051
		Drops	1804	1770	2145
		Net Growth	-492	-609	-531

May (Only) Results

MD	GMT Area	CA 3	May-20	May-21	May-22
LD	Brazil	New Clubs	1	4	0
		Charter Members	23	101	2
		New Members	135	109	253
		Drops	143	136	175
		Net Growth	27	104	95
Total		New Clubs	1	4	0
		Charter Members	23	101	2
		New Members	135	109	253
		Drops	143	136	175
		Net Growth	27	104	95

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr
LD	Brazil	New Clubs	5	9
		Charter Members	127	238
		New Members	683	411
		Drops	581	587
		Net Growth	287	129
Total		New Clubs	5	9
		Charter Members	127	238
		New Members	683	411
		Drops	581	587
		Net Growth	287	129

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
63	Various	New Clubs	0	0	1
		Charter Members	2	0	20
		New Members	25	53	27
		Drops	37	50	39
		Net Growth	-5	5	9
Total		New Clubs	0	0	1
		Charter Members	2	0	20
		New Members	25	53	27
		Drops	37	50	39
		Net Growth	-5	5	9

May (Only) Results

MD	GMT Area	CA 3	May-20	May-21	May-22
63	Various	New Clubs	0	0	1
		Charter Members	2	0	20
		New Members	8	10	4
		Drops	2	1	5
		Net Growth	9	9	19
Total		New Clubs	0	0	1
		Charter Members	2	0	20
		New Members	8	10	4
		Drops	2	1	5
		Net Growth	9	9	19

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr
63	Various	New Clubs	0	0
		Charter Members	2	1
		New Members	13	35
		Drops	15	29
		Net Growth	1	8
Total		New Clubs	0	0
		Charter Members	2	1
		New Members	13	35
		Drops	15	29
		Net Growth	1	8

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021	2021-2022
LB	Brazil	New Clubs	4	10
		Charter Members	126	303
		New Members	432	412
		Drops	761	752
		Net Growth	-116	73
Total		New Clubs	4	10
		Charter Members	126	303
		New Members	432	412
		Drops	761	752
		Net Growth	-116	73

May (Only) Results

MD	GMT Area	CA 3	May-21	May-22
LB	Brazil	New Clubs	0	2
		Charter Members	0	68
		New Members	9	33
		Drops	60	101
		Net Growth	-48	14
Total		New Clubs	0	2
		Charter Members	0	68
		New Members	9	33
		Drops	60	101
		Net Growth	-48	14

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2020-2021 4th Qtr
LB	Brazil	New Clubs	1
		Charter Members	29
		New Members	153
		Drops	217
		Net Growth	28
Total		New Clubs	1
		Charter Members	29
		New Members	153
		Drops	217
		Net Growth	28

